CITY OF OLMOS PARK

120 WEST EL PRADO DRIVE
OLMOS PARK, TEXAS 78212
(210) 824-3281

Economic Development Corporation Members:
Scott Nathan, Place 1
Deanna Rickabaugh, Place 2
Lance Reinsmith, Place 3
Aaron Peñaloza, Place 4

Economic Development Corporation Members:
Ashley Glotzer, Place 5
Kenneth Kirlin, Place 6
Christopher Smithson, Place 7

ECONOMIC DEVELOPMENT CORPORATION MEETING AGENDA

Notice is hereby given that the Economic Development Corporation for the City of Olmos Park, Texas will hold a meeting, open to the public, at Olmos Park City Hall at 120 W. El Prado Drive in Olmos Park, Texas on Wednesday, August 5, 2026 at 6:00 PM where the following items will be discussed:

CALL MEETING TO ORDER

1. Roll Call

CITIZENS TO BE HEARD

Citizens wishing to address the Economic Development Corporation for items not on the agenda will be received at this time. All members of the public wishing to speak during Citizens to be Heard must sign-up to speak prior to the start of the meeting. In accordance with the Texas Open Meetings Act, no action can or will be taken on issues raised under this portion of the meeting. Please state your name and address for the record and limit your remarks to a period not to exceed three minutes. All remarks shall be addressed to the Economic Development Corporation as a body, and not to any individual member thereof. Any person making personal, impertinent, or slanderous remarks while addressing the Economic Development Corporation may be requested to leave the meeting.

REGULAR AGENDA

2. Discussion regarding the Management Services Agreement with the City of Olmos Park

3. Discussion regarding the 2026-2027 EDC Budget

4. Discussion and possible action on the minutes from the July 01, 2026 EDC meeting

5. Update on the Substantive Zoning Subcommittee Meetings

FINANCIALS

6. EDC Financials through June 2026

7. HDL Snapshot through June 2026

8. Update on the Bi-Annual Investments Subcommittee meeting

ADJOURN

CERTIFICATE OF NOTICE

I hereby certify that the above Notice of Meeting was posted on the bulletin board at Olmos Park City Hall and to the City website at www.olmospark.org at 5:00 PM on July 29, 2026.

Irma Duran
City Secretary

The Economic Development Corporation reserves the right to adjourn into executive session at any time to discuss any of the matters listed on the agenda as authorized by the Texas Government Code §551.071, Consultation with Attorney, §551.072, Deliberations about Real Property, §551.073, Deliberations about Gifts and Donations, §551.074, Personnel Matters, §551.076, Deliberations about Security Devices. Action, if any, will be taken in open session.

Submitted By:	Staff
Agenda Items:	Discussion and possible action on the Management Services Agreement between the City of Olmos Park and the Olmos Park Economic Development Corporation
Description:	The City Council and the EDC approved this Management Services Agreement (MSA) for Fiscal Year 2025-2026 in August 2025. No changes have been made to the agreement other than changing the dates to reflect FY 2026-2027. The attached MSA will not include a breakdown of costs (though one has been provided for discussion purposes). Rather the City Council and EDC will agree on an amount each year through the budgeting process and the agreement will be evergreen unless one party terminates it. The amount approved by the EDC and City in FY 2025-2026 was $26,500. Staff recommends keeping the same $26,500 for FY 2026-2027. The purpose of this item is to get an idea of the amount the EDC will agree to budget in FY 26-27 so that Council can review ahead of the EDC budget adoption. This item will then be brought back at the August EDC and City Council Meetings for final approval.
Action Requested:	To discuss and provide direction regarding the Management Services Agreement between the City of Olmos Park and the Olmos Park Economic Development Corporation
	• Draft Management Services Agreement between the City of Olmos Park and the Olmos Park Economic Development Corporation • Proposed breakdown of costs for budgeting purposes

ACTION TAKEN BY COUNCIL

AGREEMENT FOR PROVISION OF PROFESSIONAL SERVICES
BETWEEN THE CITY OF OLMOS PARK AND
THE OLMOS PARK ECONOMIC DEVELOPMENT CORPORATION

THE STATE OF TEXAS

KNOWN ALL PERSONS BY THESE PRESENTS:

COUNTY OF BEXAR

THIS AGREEMENT, effective the 1st day of October, 2026, by and between the CITY OF OLMOS PARK, a municipal corporation, acting by and through its City Council, situated in Bexar County, Texas (hereinafter referred to as "City"), and the Olmos Park Economic Development Corporation (hereinafter referred to as "OPEDC") acting by and through its President of the Board is as follows:

WITNESSETH:

I.

The City agrees to provide management, professional, administrative and financial services to the OPEDC according to the terms of this agreement. Direct services the City shall perform for the OPEDC shall include:

1. Preparing financial reports and keeping all financial books and records required by the OPEDC's Bylaws.

2. Preparing a budget and a workplan for the forthcoming year for review and approval by the Board and City Council.

3. Providing necessary budgeting, accounting and financial management

4. Providing for a repository of records, office and conference space.

5. Providing executive and administrative support, review and oversight by including but not limited to City Administrator and City Secretary.

6. Providing for project management services.

It is understood and agreed that access to City staff resources by the OPEDC is secondary to the needs of the City Council of the City of Olmos Park.

II.

Subject to the OPEDC continuing to contract with the City for management services, the OPEDC will pay to the City for its services pursuant to this agreement, a flat fee as approved in the OPEDC Budget annually by City Council.

In the event of the termination of this agreement, the OPEDC will be responsible for paying the City only the portion of the cost allocated to periods prior to the effective date of the termination of the agreement.

III.

It is the express purpose of this agreement for the City to provide certain management, professional, administrative and financial services to the OPEDC.

IV.

Subject to early termination as provided in Article V below, this agreement shall be in effect for a period of one year commencing October 1, 2026 and ending September 30, 2027, and said agreement shall be extended for additional one-year terms thereafter under the same terms and conditions unless one party gives to the other party written notification at least thirty (30) days prior to the end of the existing term of its desire to terminate the agreement.

V.

1. This contract may be terminated by the City or OPEDC, in whole, or from time to time, in part, upon thirty (30) days notice from the terminating party to the other party. Termination shall be effective thirty (30) days after delivery of Notice of Termination specifying to what extent performance or work under the contract shall be terminated thirty (30) days after receipt by the notified party.

2. After receipt of a Notice of Termination the City shall:

   a. Stop work on the date as specified in the thirty (30) day Notice of Termination to the extent possible.

   b. Place no further orders or subcontracts except as may be necessary for completion of the work not terminated.

   c. Terminate all orders and subcontracts to the extent that they relate to the performance of work terminated by the Notice of Termination in so far as possible.

   d. The OPEDC shall pay all expenses incurred through the date of termination.

VI.

This Agreement shall take effect on the day of execution.

IN WITNESS WHEREOF, the parties have executed this Contract in the year and on the day indicated.

OLMOS PARK ECONOMIC DEVELOPMENT CORPORATION	CITY OF OLMOS PARK, TEXAS
______________________________	______________________________
Dr. Kenneth Kirlin President	Erin Harrison Mayor
______________________________	______________________________
Date	Date

EDC Cost Breakdown - Management Services Agreement

City Manager Salary - 10%	$	15,000	
City Secretary Salary - 10%	$	7,000	
Website - 10%	$	547	Total Cost to City: $5,472 (Annual)
Agenda Management - 20%	$	540	Total Cost to City: $2,700 (Annual) Council - 40% P&Z - 20% BOA - 20% EDC = 20%
Rent/Overhead	$	1,000	
Supplies	$	250	
Audit - 10% of Total Cost to City	$	1,787	Total for FYE 9/20/2025 is $17,870
Accounting Fees	$	400	
	$	26,524	

Olmos Park Economic Development Corporation
FY 2026-2027 Budget

DRAFT

Line Item	Description	2025-2026 Budget	2025-2026 Projected	2026-2027 Proposed Budget	Notes
80-300-100	Sales Tax Revenue	150,000	180,000	165,000	Conservative Projection
80-300-101	Interest	-	10,000	12,000	
80-300-102	Misc Income	-	-	-	
	Total Revenue	150,000	190,000	177,000	

Line Item	Description	2025-2026 Budget	2025-2026 Projected	2026-2027 Proposed Budget	Notes
80-400-110	Business Promotion and Development	15,000	10,600	16,500	10% of Projected Sales Tax
	Total Business Promotion and Development Expenditures	15,000	10,600	16,500	

Line Item	Description	2025-2026 Budget	2025-2026 Projected	2026-2027 Proposed Budget	Notes
80-400-200	Management Services Agreement	26,500	26,500	26,500	Management Services Agreement with City
80-400-203	Legal Expenses	5,000	5,000	5,000	
80-500-100	Mailings/Postings/Legal Notices	1,000	-	1,000	
80-800-100	Training	2,000	-	2,000	
	Total Non-Project Related Expenditures	59,500	20,000	34,500	

Line Item	Description	2025-2026 Budget	2025-2026 Projected	2026-2027 Proposed Budget	Notes
80-700-100	McCullough Beautification project	5,000	15,230		
80-700-112	McCullough Landscape Maintenance	12,000	4,600		
80-700-119	SAWS	3,500	800		
80-700-121	CPS	1,000	300		
800-700-125	McCullough Lighting Project	76,382	-		Budget for 2 lamps per year, investigating cost
80-700-105	Holiday Decoration Project	7,000	6,550		
80-700-126	McCullough Beautification Landscaping/ Lighting Program	50,000	-		
80-700-127	McCullough Beautification Sidewalk Program	50,000	-		
80-700-128	McCullough Visual Improvements Program	25,000	-		
	Total Project Related Expenditures	283,382	27,480	-	

	Total Expenditures	**357,882**	**58,080**	**51,000**	

	2025-2026 Budget	2025-2026 Projected	2026-2027 Proposed Budget
Total Revenues	150,000	190,000	177,000
Total Expenses	357,882	58,080	51,000
Revenue Over (Under) Expenses	(207,882)	131,920	126,000
Beginning Fund Balance	$ 754,292	$ 754,292	$ 886,212
Ending Fund Balance	$ 546,410	$ 886,212	$ 1,012,212

OLMOS PARK ECONOMIC DEVELOPMENT CORPORATION
MINUTES OF REGULAR MEETING OF BOARD OF DIRECTORS
HELD ON July 1, 2026

The Board of Directors of the Olmos Park Economic Development Corporation met on Wednesday, July 1, 2026, at 6:00 p.m. at City Hall in the City of Olmos Park at 120 West El Prado Drive, Olmos Park, Texas to consider the following agenda:

1. Call meeting to order and determination of quorum.

   Present Members: Dr. Kenneth Kirlin, Deanna Rickabaugh, Scott Nathan, Dr. Lance Reinsmith and Christopher Smithson

   Also Present: Aaron Peñaloza

   Also Present: City Manager Ashley Maus, City Secretary Irma Duran, City Attorney Dan Santee

   President Kirlin called the meeting to order at 6:04 p.m.

   Citizens to be Heard

   There were no citizens to be heard.

2. Swearing in of newly appointed Economic Development Corporation members

   City Secretary Duran swore in Aaron Peñaloza.

3. Discussion and possible action to approve the minutes from the June 03, 2026, OPEDC meeting

   Christopher Smithson moved to approve the minutes from the June 03, 2026, OPEDC meeting. Scott Nathan seconded the motion. The motion passed with 6 in favor and 0 against.

4. Discussion and possible action to appoint a Vice President for the Olmos Park Economic Development Corporation

   Member Rickabaugh nominated Member Reinsmith.

   Deanna Rickabaugh made a motion to appoint Lance Reinsmith as OPEDC Vice President. Christopher Smithson seconded the motion. The motion passed with 6 in favor and 0 against

5. Discussion and possible action regarding a future agreement for sale, transfer and assignment of social media accounts

   Member Reinsmith presented on the creation of the Opie Social media accounts and the transfer of the accounts to the EDC or the City. Member Reinsmith does not want to be held liable in the event negative language is posted by future account managers on the Where's Opie social media site.

   Member Scott asked for the history.

   Member Reinsmith clarified that the mascot and media were created to promote the businesses as Opie visited them.

City Attorney Santee did not recommend the transfer to the EDC or the city. As the accounts currently stand, they are private and do not have public records and retention requirements. The account can be closed and the media can be given to the City, but the City does not have the tools in place to run an account.

City Manager Maus recommended the account be passed to another member of the EDC to run.

City Attorney Santee added that he did not recommend that.

No action was taken.

6. Discussion and possible action on Fiesta Medal contest and production

   City Secretary Duran presented on the previous ask for a City medal and the production, distribution and creation. The suggestion would be to have a contest for the design of the medals, and produce the medal in the fall.

   City Manager Maus stated that the cost is an eligible expense and could be a fundraiser.

   President Kirlin asked what the mechanism could be to sell. He stated that in the past, medals would be given to the committee and sold at the Frolic.

   Member Rickabaugh stated that she would look into the cost of medals, and use the existing design created by the EDC.

7. Discussion and Possible Action on existing landscaping maintenance agreement proposed rate increase

   City Secretary Duran presented the invoices provided by the current landscape company which are related to ongoing maintenance of a project, and the company's request for an increase in charges.

   Member Peñaloza asked what the obligations of the property owners were.

   Member Rickabaugh stated her preference for the City to have a maintenance agreement and merge the project with regular maintenance.

   City Manager Maus stated that staff would review the original agreement, noting that he was unsure how it was originally formed. She added that the City could look into comparable quotes for landscaping.

   No action was taken.

8. Update on the Substantive Zoning Subcommittee Meeting

   City Manager Maus summarized the subcommittee meetings and reported on the distribution of a community survey to gather feedback regarding the substantive zoning affecting the commercial corridor.

9. Presentation on land banking of commercial properties

   Agenda Item 9 was moved after Item 2 so the City Attorney could leave after the item was addressed.

   City Attorney Santee presented on the various types of investments the EDC could participate in. The only limitations EDCs have are regarding the sale of property, which must be done at fair market value. EDCs can be gifted property, and regift to a business, as long as there is a performance agreement through an eligible project.

Member Rickabaugh asked if the EDC could issue bonds. City Attorney Santee stated that the City would have to approve them on behalf of the EDC. It would be more advantageous for the City to issue them, and the EDC pay a percentage of the debt with a funding agreement.

City Attorney Santee suggested placing a specific agenda item at a future meeting to discuss specific properties.

Financials

No financials were reported and will be presented in the following meeting.

Adjourn meeting

There being no further business, the meeting was adjourned at 7:16 p.m.

Minutes approved on the _______ day of __________________, 2026.

____
Kenneth Kirlin, President

____
Irma Duran, City Secretary

Sales Tax History By Month

2023			2024			2025			2026			Average by Month		
January	$	86,044	January	$	86,767	January	$	78,903	January	$	80,809	January	$	83,131
February	$	102,190	February	$	105,955	February	$	102,831	February	$	134,456	February	$	111,358
March	$	73,199	March	$	75,813	March	$	77,297	March	$	96,074	March	$	80,596
April	$	79,347	April	$	80,711	April	$	79,966	April	$	92,848	April	$	83,218
May	$	87,988	May	$	94,980	May	$	119,035	May	$	106,346	May	$	102,087
June	$	91,190	June	$	100,424	June	$	102,806	June	$	104,614	June	$	99,759
July	$	80,947	July	$	77,586	July	$	80,803	July	$	93,693	July	$	83,257
August	$	104,213	August	$	75,797	August	$	110,521	August			August	$	96,844
September	$	71,206	September	$	75,683	September	$	91,087	September			September	$	79,325
October	$	78,875	October	$	73,850	October	$	79,336	October			October	$	77,354
November	$	84,044	November	$	80,947	November	$	103,431	November			November	$	89,474
December	$	99,992	December	$	86,927	December	$	108,745	December			December	$	98,554
2023 Total	$	1,039,234	2024 Total	$	1,015,441	2025 Total	$	1,134,761	2026 Total	$	708,841			
2023 Monthly Avg.	$	86,603	2024 Monthly Avg.	$	84,620	2025 Monthly Avg.	$	94,563	2026 Monthly Avg.	$	101,263			

EDC Portion of Sales Tax

2023			2024			2025			2026			Average by Month		
January	$	14,341	January	$	14,461	January	$	13,151	January	$	13,468	January	$	13,855
February	$	17,032	February	$	17,659	February	$	17,139	February	$	22,409	February	$	17,276
March	$	12,200	March	$	12,635	March	$	12,883	March	$	16,012	March	$	12,573
April	$	13,224	April	$	13,452	April	$	13,328	April	$	15,475	April	$	13,335
May	$	14,665	May	$	15,830	May	$	19,839	May	$	17,724	May	$	16,778
June	$	15,198	June	$	16,737	June	$	17,134	June	$	17,436	June	$	16,357
July	$	13,491	July	$	12,931	July	$	13,467	July	$	15,616	July	$	13,296
August	$	17,369	August	$	12,633	August	$	18,420	August	$	-	August	$	16,141
September	$	11,868	September	$	12,614	September	$	15,181	September	$	-	September	$	13,221
October	$	13,146	October	$	12,308	October	$	13,223	October	$	-	October	$	12,892
November	$	14,007	November	$	13,491	November	$	17,239	November	$	-	November	$	14,912
December	$	16,665	December	$	14,488	December	$	18,124	December	$	-	December	$	16,426
2023 Total	$	173,206	2024 Total	$	169,240	2025 Total	$	189,127	2026 Total	$	118,140			
2023 Monthly Avg.	$	14,434	2024 Monthly Avg.	$	14,103	2025 Monthly Avg.	$	15,761	2026 Monthly Avg.	$	16,877			

Economic Development Corporation - ACCR
GL Account Summary Report
FY 2026
As of June 30, 2026

	Acct #	Annual Budget	Current Month Actual	Year to Date Actual	YTD Budget Remaining
EDC REVENUE					
EDC Sales Tax Revenue	80-300-100	150,000.00	$ 17,435.72	$ 151,109.83	(1,109.83)
Interest Income	80-300-101	0.00	1,562.49	8,071.35	(8,071.35)
Total Revenues		150,000.00	18,998.21	159,181.18	(9,181.18)
EDC EXPENSES					
Business Promotion and Development Expenditures					
Business Promotion & Dev	80-400-110	15,000.00	0.00	10,592.59	4,407.41
Total Business and Developmental Expen		(15,000.00)	0.00	(10,592.59)	(4,407.41)
Non-Project Related Expenditures					
Management Services Agreement	80-400-200	26,500.00	0.00	0.00	26,500.00
Professional Services-Legal	80-400-203	5,000.00	264.00	4,495.00	505.00
Mrkt/Comm. Exp.: Mailings	80-500-100	1,000.00	0.00	0.00	1,000.00
Training	80-800-100	2,000.00	0.00	0.00	2,000.00
Total Non-Project Related Expenditures		52,500.00	528.00	30,770.00	21,730.00
Project Related Expenditures					
Proj.Exp.: McCullough Project	80-700-100	5,000.00	0.00	15,230.00	(10,230.00)
Proj.Exp.: Holiday Decorations	80-700-105	7,000.00	0.00	6,550.00	450.00
Proj: Landscape maintenance	80-700-112	12,000.00	1,150.00	3,575.00	8,425.00
Proj: SAWS	80-700-119	3,500.00	0.00	597.04	2,902.96
CPS	80-700-121	1,000.00	6.08	162.95	837.05
5005 McCullough Lighting Proj.	80-700-125	76,382.00	0.00	0.00	76,382.00
McCullough Landscaping/Light	80-700-126	50,000.00	0.00	0.00	50,000.00
McCullough Sidewalk Program	80-700-127	50,000.00	0.00	0.00	50,000.00
McCullough Visual Improvements	80-700-128	25,000.00	0.00	0.00	25,000.00
Total Project Related Expenditures		229,882.00	1,156.08	26,114.99	203,767.01
TOTAL EXPENDITURES		279,382.00	1,420.08	41,202.58	238,179.42

Olmos Park Economic Development Corporation
Balance Sheet
Accrual Basis
As of June 2026

ASSETS		30-Jun-26
Current Assets		
Checking/Savings		
Broadway Bank Checking	$	334,887.69
logic Investment Pool	$	508,071.35
Total Checking/Savings	$	842,959.04
Accounts Receivable		
A?R Sales Tax	$	30,461.09
Total Accounts Receivable	$	30,461.09
Total Current Assets	$	873,420.13
TOTAL ASSETS	**$**	**873,420.13**
LIABILITIES		
Current Liabilities		
Accounts Payable	$	1,150.00
Total Current Liabilities	$	1,150.00
LIABILITIES & EQUITY		
Equity		
Retained Earnings	$	754,291.53
Net Income	$	117,978.60
Total Equity	$	872,270.13
TOTAL LIABILITIES & EQUITY	**$**	**873,420.13**

Olmos Park Economic Development Corporation
Profit & Loss Budget vs Actual
October 1, 2025 through June 30, 2026

	Oct'25 - Dec '25 Actual	Jan '26 - Mar '26 Actual	Apr'26- June '26 Actual	Year To Date	Approved Budget	Remaining Budget**	% of Budget
Beginning Year Reserve	$ 589,162.00	* $ 589,162.00	* $ 589,162.00	* $ 589,162.00			
Income							
Interest	$ -	$ 3,338.10	$ 4,733.25	$ 8,071.35			
Sales Tax Revenue	$ 48,585.21	$ 51,889.88	$ 50,634.74	$ 151,109.83	$ 150,000.00		
Misc Income	0	0	0	$ -			
Total Income	$ 48,585.21	$ 55,227.98	$ 55,367.99	$ 159,181.18	$ 150,000.00	$ 309,181.18	106%
Expense							
Administration Expense							
Olmos Park Employee time	$ -	$ -	$ -	$ -			
Insurance Expense	$ -	$ -		$ -			
Rent Expense	$ -	$ -		$ -			
Supplies, Copies, etc	$ -	$ -		$ -			
Legal Notice Fees	$ -	$ -	$ -	$ -			
Total Administration Expense	$ -	$ -	$ -	$ -	$ -	* $ -	N/A
Marketing/Communication Expense							
Mailings/Postings	$ -			$ -	$ 1,000.00		
Supplies	$ -			$ -	$ -		
Web Services	$ -			$ -			
Business Promotion & Development	$ 10,592.59	$ -		$ 10,592.59	$ 15,000.00		
Total Marketing Expense	$ 10,592.59	$ -	$ -	$ 10,592.59	$ 16,000.00	* $ (5,407.41)	66%
Professional Services							
Accounting Fees	$ -	$ -		$ -			
Audit Fees	$ -	$ -		$ -			
Legal Fees	$ 2,061.00	$ 1,950.00	$ 484.00	$ 4,495.00	$ 5,000.00		
Total Professional Services	$ 2,061.00	$ 1,950.00	$ 484.00	$ 4,495.00	$ 5,000.00	* $ (505.00)	90%
Project Expense							
Project Landscape Maint	$ 1,275.00	$ 1,150.00	$ 1,150.00	$ 3,575.00	$ 12,000.00		
McCullough Sdewalk Program	$ -	$ -	$ -	$ -	$ 50,000.00		
McCullough Project	$ 15,230.00	$ -	$ -	$ 15,230.00	$ 5,000.00		
Proj: McCollough Visual Improvement		$ -	$ -	$ -	$ 25,000.00		
Project SAWS	$ 364.92	$ 232.12	$ -	$ 597.04	$ 3,500.00		
CPS	$ 75.62	$ 55.88	$ 31.45	$ 162.95	$ 1,000.00		
McCullough Landscape/Light Project	$ -	$ -	$ -	$ -	$ 50,000.00		
5005 McCullough Lighting Project	$ -			$ -	$ 76,382.00		
Management Services Agreement	$ -	$ -	$ -	$ -	$ 26,500.00		
Reserve/Contingency	$ -		$ -	$ -			
Holiday Decorations	$ -	$ 6,550.00	$ -	$ 6,550.00	$ 7,000.00		
Total Project Expense	$ 16,945.54	$ 7,988.00	$ 1,181.45	$ 26,114.99	$ 256,382.00	$ (230,267.01)	10%
Training	$ -	$ -	$ -	$ -	$ 2,000.00	$ (2,000.00)	0%
Total Expense	$ 29,599.13	$ 9,938.00	$ 1,665.45	$ 41,202.58	$ 279,382.00	$ (238,179.42)	15%
Net Income	$ 18,986.08	$ 45,289.98	$ 53,702.54	$ 117,978.60	$ (129,382.00)	$ 247,360.60	
Ending Year Reserve	$ 608,148.08	$ 634,451.98	$ 642,864.54	$ 707,140.60			

INVENTORY					Economic Development					Quarter Ending 6/30/26		
DESCRIPTION	MAT	PAR	UNPAID	PRINCIPAL	BEGINNING	BEGINNING	ENDING	ENDING	ACCRUED INT	YIELD	WEIGHTED	NEXT INT
CUSIP	DATE	VALUE	EARNINGS	COST	BOOK	MARKET	BOOK	MARKET	month end		MATURITY	PYMT
Logic Pool EDC	N/A	$ 500,000	$0	$ 500,000	$ 500,000	$ 500,000	$ 508,071.35	$ 508,071.35	$0	3.753%	100%	7/31/26
Total		$ 500,000	$ -	$ 500,000	$ 500,000	$ 500,000	$ 508,071	$ 508,071	$ -		100%	

SUBMITTED IN COMPLIANCE WITH CITY OF OLMOS PARK INVESTMENT POLICY AND PUBLIC FUNDS INVESTMENT ACT

City Manager

Purchases: Quarter Ended 3/31/2026

TRANS DATE	MAT DATE	DESCRIP	PRINCIPAL COST	ACC INT PAID	ANTICIPATED EARNINGS	YIELD	
1/27/26	N/A	Logic Investment Pool	$500,000	$3,338	N/A	3.79%	
			$500,000	$3,338	$0		

Maturities: Quarter Ending 12/31/2025

	MATURITY DATE	DESCRIP	PRINCIPAL	EARNINGS	TOTAL RECEIVED	YIELD	
			$0	$0	$0		

INVENT.XLS

City of Olmos Park - Interest Rate Information as of 3/31/26 City Council Meeting

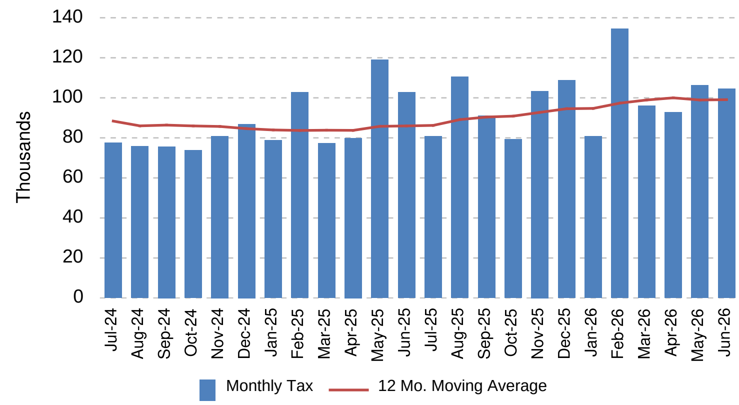
Series 2022 CO's Bond Yield For Arbitrage **Supplied IRS Publication 5271: Complying with Arbitrage Requirement**	**n/a**
Logic Pool Current Rate 3/31/2026	**3.788%**
Tex Pool Current Rate 3/31/2026	**3.80%**
6 Month T-Bill	**3.60%**
1 Year CD's	**1.52%**
18 Month CD's	**1.45%**
2 Year CD's	**1.49%**

SALES TAX SNAPSHOT
Olmos Park
Jun-26

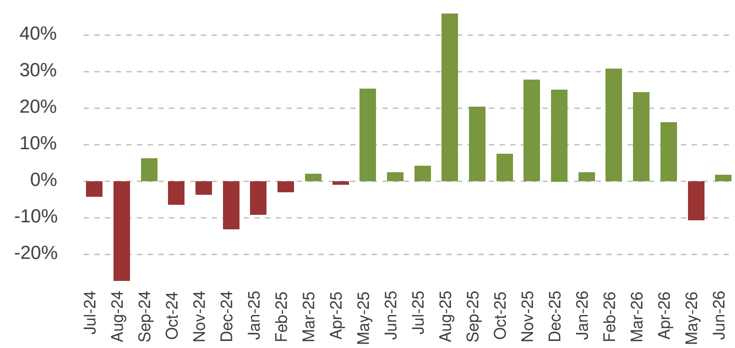
Sales Tax Net Payments

FY Mo.	FY2025	FY2026	YoY % Change
Oct	$ 73,850	$ 79,336	7.4%
Nov	$ 80,947	$ 103,431	27.8%
Dec	$ 86,927	$ 108,745	25.1%
Jan	$ 78,903	$ 80,809	2.4%
Feb	$ 102,831	$ 134,456	30.8%
Mar	$ 77,297	$ 96,074	24.3%
Apr	$ 79,966	$ 92,848	16.1%
May	$ 119,035	$ 106,346	-10.7%
Jun	$ 102,806	$ 104,614	1.8%
Jul	$ 80,803		
Aug	$ 110,521		
Sep	$ 91,087		
FYTD	$ 802,562	$ 906,659	13.0%
FY Total	$ 1,084,973		

Sales Tax Net Payments Trend



Sales Tax Net Payments Change - YoY



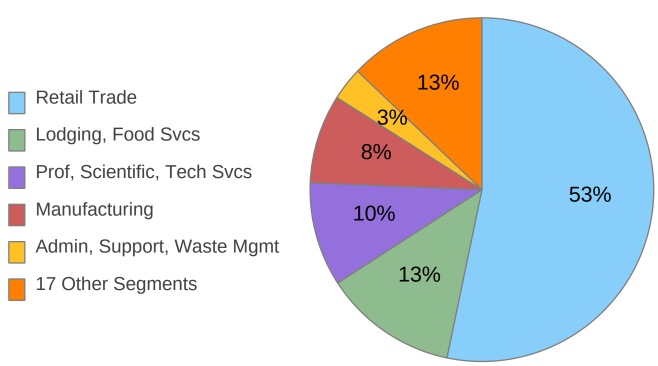
Top 10 Taxpayers

Rank	Company	FYTD Collections	% Total
1	JULIAN GOLD LTD.		
2	M INTERIORS INC.		
3	CANTWELL MATTRESS COMPANY		
4	PANCHITOS RESTAURANT GROUP LLC		
5	AMAZON.COM SERVICES LLC (MARKETPLACE)		
6	OLIVIA GRACE BRIDAL LLC		
7	BILLINDA J WILKINSON		
8	AMAZON.COM SERVICES LLC		
9	SABOR COCINABAR LLC		
10	JOYEUX HOME DECOR LLC		
Top 10	Companies	$ 459,181	49.6%
3096	Other Large Companies	$ 449,357	48.6%
	Small Companies/Other	$ 15,379	1.7%
	Single Local Tax Rate (SLT)	$ 1,529	0.2%
	Total	$ 925,446	100.0%

Industry Segment Collections Trend - YoY % Chg

SEGMENT	Jan	Feb	Mar	Apr	May	Jun
Retail Trade	1.7%	19.8%	18.0%	1.3%	-34.7%	-2.5%
Lodging, Food Svcs	-4.6%	21.0%	-16.6%	-8.4%	-8.0%	1.3%
Prof, Scientific, Tech Svcs	9.2%	100.8%	213.4%	81.8%	46.4%	71.0%
Manufacturing	-10.6%	-11.5%	-9.6%	-11.6%	16.8%	-28.4%
Admin, Support, Waste Mgmt	100.8%	208.9%	203.9%	186.1%	76.0%	35.6%
All Others	5.0%	95.3%	61.0%	42.9%	63.4%	-0.2%
Total Collections	2.3%	33.4%	24.2%	15.9%	-11.3%	3.0%

Sales Tax Collections by Industry Segment



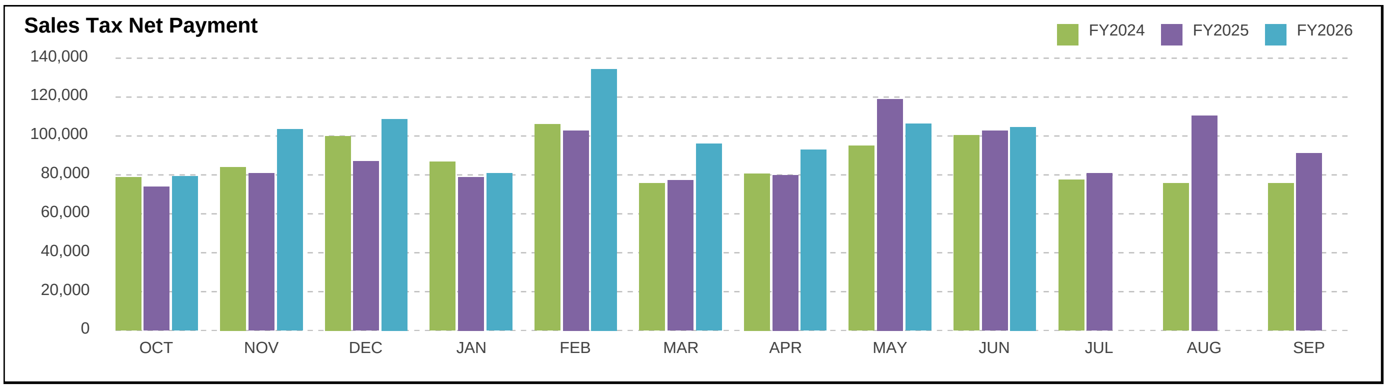
Data Source: Texas Comptroller of Public Accounts

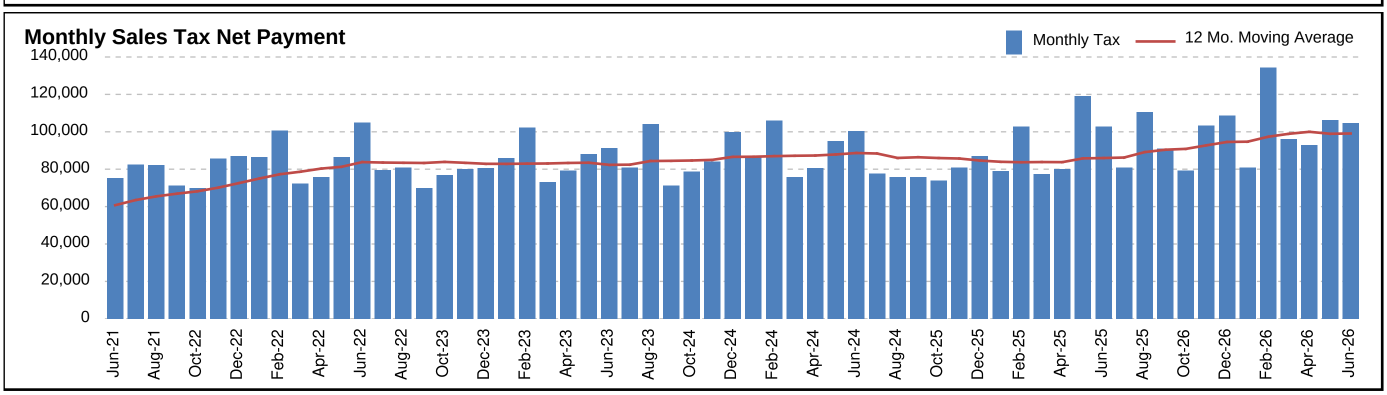
HdL Companies

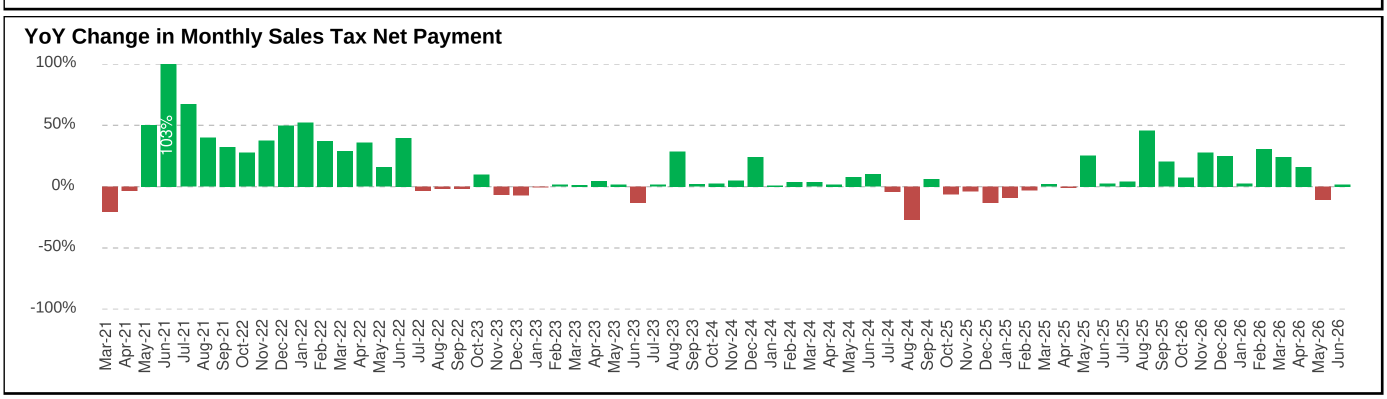
Olmos Park - Sales Tax Net Payment Trend

	FISCAL YEAR				
	2022	2023	2024	2025	2026
Oct	$ 69,948	$ 76,871	$ 78,875	$ 73,850	$ 79,336
Nov	$ 85,803	$ 80,015	$ 84,044	$ 80,947	$ 103,431
Dec	$ 86,968	$ 80,595	$ 99,992	$ 86,927	$ 108,745
Jan	$ 86,476	$ 86,044	$ 86,767	$ 78,903	$ 80,809
Feb	$ 100,671	$ 102,190	$ 105,955	$ 102,831	$ 134,456
Mar	$ 72,258	$ 73,199	$ 75,813	$ 77,297	$ 96,074
Apr	$ 75,855	$ 79,347	$ 80,711	$ 79,966	$ 92,848
May	$ 86,445	$ 87,988	$ 94,980	$ 119,035	$ 106,346
Jun	$ 104,997	$ 91,190	$ 100,424	$ 102,806	$ 104,614
Jul	$ 79,646	$ 80,947	$ 77,586	$ 80,803	
Aug	$ 80,914	$ 104,213	$ 75,797	$ 110,521	
Sep	$ 69,861	$ 71,206	$ 75,683	$ 91,087	
YEAR	**$ 999,841**	**$ 1,013,804**	**$ 1,036,627**	**$ 1,084,974**	**$ 906,659**
YoY Change		**1.4%**	**2.3%**	**4.7%**	**na**

Change: FY '26/'25			
Month		Year-to-Date	
$	%	$	YTD %
$ 5,485	7.4%	$ 5,485	7.4%
$ 22,484	27.8%	$ 27,969	18.1%
$ 21,818	25.1%	$ 49,787	20.6%
$ 1,905	2.4%	$ 51,692	16.1%
$ 31,625	30.8%	$ 83,318	19.7%
$ 18,777	24.3%	$ 102,095	20.4%
$ 12,882	16.1%	$ 114,977	19.8%
$ (12,689)	-10.7%	$ 102,289	14.6%
$ 1,808	1.8%	$ 104,097	13.0%







Data Source: Texas Comptroller of Public Accounts

Olmos Park
SALES TAX PAYMENT DETAIL

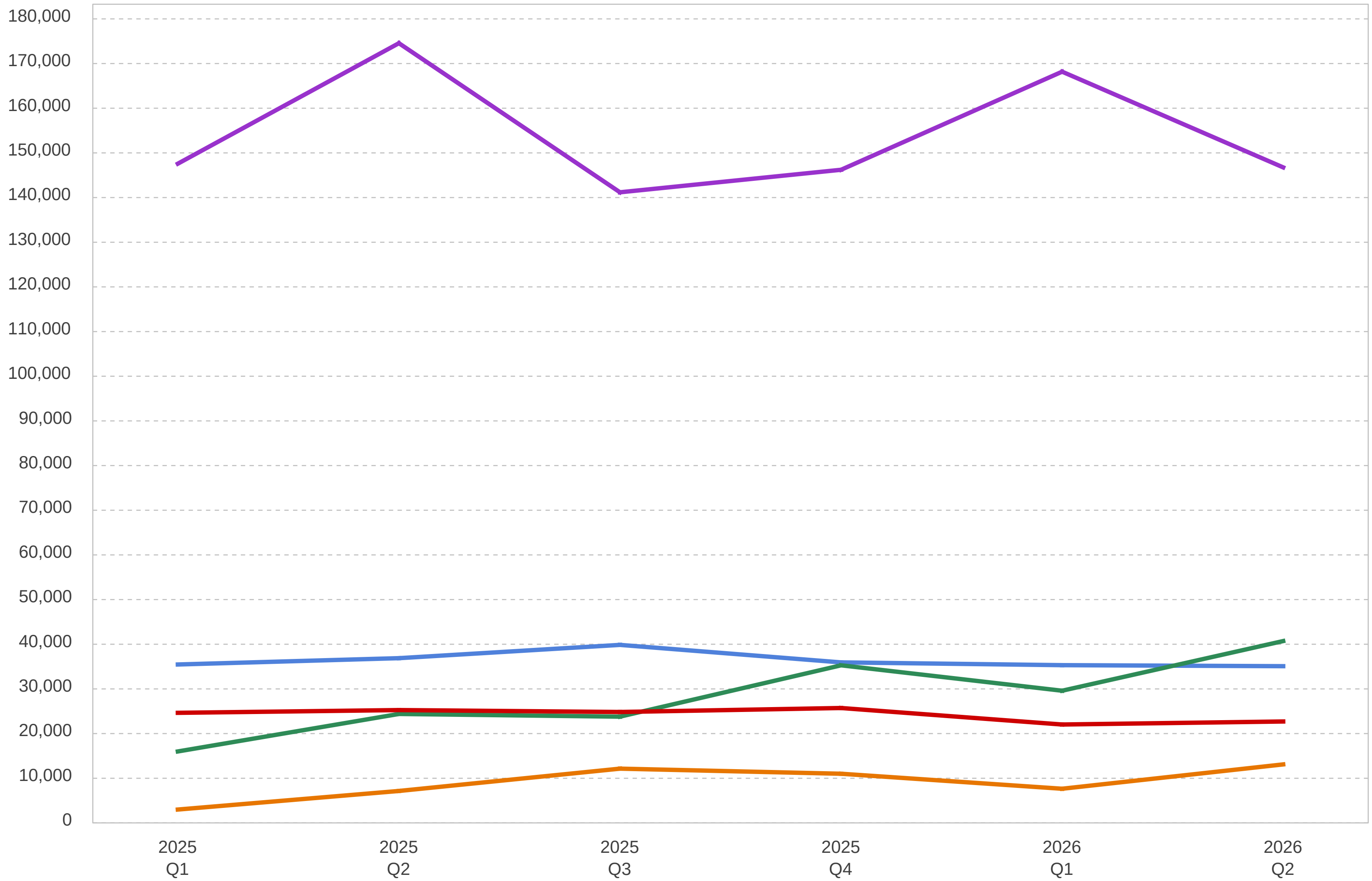
Jun-26 Fiscal Year: Oct-Sep

COLLECTIONS	Jun-25	Jun-26	Chg. $ / Chg. %	Prior FYTD	Current FYTD	Chg. $ / Chg. %
Current Period	**94,021**	**98,601**	**4,580** **4.9%**	**766,761**	**845,576**	**78,815** **10.3%**
Prior Period	7,553	4,692	(2,861) -37.9%	38,698	41,491	2,793 7.2%
Future Period	1,267	1,919	652 51.5%	3,953	14,903	10,950 277.0%
Audit	367	(61)	(427) -116.6%	(307)	11,010	11,317 3680.7%
Unidentified	37	28	(9) -24.3%	262	266	4 1.7%
Single Local Tax Rate	1,305	1,529	224 17.2%	10,122	12,200	2,079 20.5%
TOTAL	**104,549**	**106,708**	**2,158** **2.1%**	**819,487**	**925,446**	**105,959** **12.9%**
Service Fee	(2,091)	(2,134)	(43) -2.1%	(16,390)	(18,509)	(2,119) -12.9%
Current Retained	(2,049)	(2,091)	(42) -2.1%	(16,062)	(18,139)	(2,077) -12.9%
Prior Retained	2,397	2,132	(264) -11.0%	15,526	17,861	2,334 15.0%
NET PAYMENT	**102,806**	**104,614**	**1,808** **1.8%**	**802,562**	**906,659**	**104,097** **13.0%**

Data Source:
Texas Comptroller of Public Accounts

HdL Companies

INDUSTRY SEGMENT SALES TAX TREND
Olmos Park



	2025 Q1	2025 Q2	2025 Q3	2025 Q4	2026 Q1	2026 Q2
Retail Trade	147,586	174,554	141,182	146,221	168,178	146,756
Lodging, Food Svcs	35,467	36,881	39,854	35,935	35,318	35,086
Prof, Scientific, Tech Svcs	15,997	24,391	23,787	35,282	29,593	40,713
Manufacturing	24,644	25,258	24,833	25,724	22,026	22,705
Admin, Support, Waste Mgmt	2,995	7,148	12,146	11,006	7,650	13,099

Data Source: Texas Comptroller of Public Accounts

HdL Companies

Olmos Park
INDUSTRY SEGMENT RANK & CHANGE
Jun-26

Fiscal Year: Oct-Sep

INDUSTRY SEGMENT*	% Total Current YTD Collections	Prior Calendar YTD Sales Tax Collections	Current Calendar YTD Sales Tax Collections	Change $	Change %
Retail Trade	51.2%	322,139	314,934	(7,205)	-2.2%
Lodging, Food Svcs	11.4%	72,348	70,404	(1,944)	-2.7%
Prof, Scientific, Tech Svcs	11.4%	40,387	70,306	29,919	74.1%
Manufacturing	7.3%	49,902	44,731	(5,170)	-10.4%
Admin, Support, Waste Mgmt	3.4%	10,143	20,749	10,606	104.6%
Top 5	**84.7%**	**494,920**	**521,125**	**26,205**	**5.3%**
Information excl. Telecom	3.5%	14,855	21,552	6,697	45.1%
Construction	3.4%	4,077	21,028	16,951	415.8%
Recreation, Arts, Entmt	2.4%	13,217	14,862	1,645	12.4%
Wholesale Trade	1.8%	12,241	11,374	(867)	-7.1%
Telecom	1.4%	8,315	8,689	374	4.5%
Other Services	0.8%	5,522	4,946	(576)	-10.4%
Utilities	0.7%	4,357	4,406	49	1.1%
Unidentified	1.0%	206	6,272	6,065	2938.8%
Real Estate, Rental, Leasing	0.1%	632	571	(61)	-9.6%
Financial, Insurance	0.1%	376	329	(48)	-12.7%
Mining, Oil/Gas Extr	0.0%				0.0%
Transportation, Warehousing	0.0%	135	139	3	2.5%
Health Care, Social Assistance	0.0%	61	99	37	60.7%
Education Services	0.0%	28	50	23	81.6%
Company, Enterprise Mgmt	0.0%	7	75	68	990.0%
Ag, Forestry, Fishing, Hunting	0.0%	25	20	(6)	-23.3%
Public Admin	0.0%		1	1	0.0%
All Other	**15.3%**	**64,055**	**94,412**	**30,357**	**47.4%**
TOTAL COLLECTIONS	**100.0%**	**558,975**	**615,537**	**56,562**	**10.1%**

	% Change from same month Prior Year					
INDUSTRY SEGMENT	**Jan**	**Feb**	**Mar**	**Apr**	**May**	**Jun**
Retail Trade	1.7%	19.8%	18.0%	1.3%	-34.7%	-2.5%
Lodging, Food Svcs	-4.6%	21.0%	-16.6%	-8.4%	-8.0%	1.3%
Prof, Scientific, Tech Svcs	9.2%	100.8%	213.4%	81.8%	46.4%	71.0%
Manufacturing	-10.6%	-11.5%	-9.6%	-11.6%	16.8%	-28.4%
Admin, Support, Waste Mgmt	100.8%	208.9%	203.9%	186.1%	76.0%	35.6%
All Others	5.0%	95.3%	61.0%	42.9%	63.4%	-0.2%
TOTAL COLLECTIONS	2.3%	33.4%	24.2%	15.9%	-11.3%	3.0%

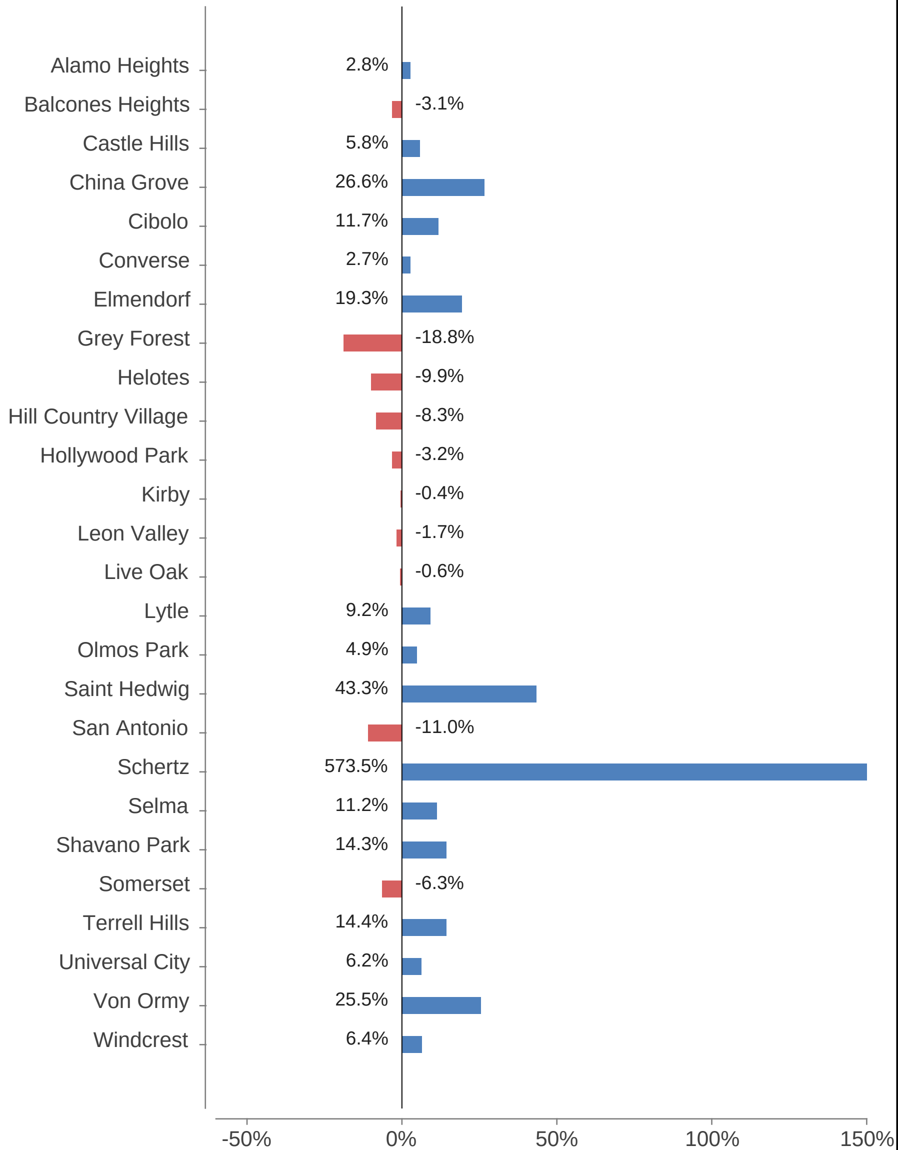
* Ranked by Current + Prior YTD Collections

Data Source: Texas Comptroller of Public Accounts
Analysis: HdL Companies

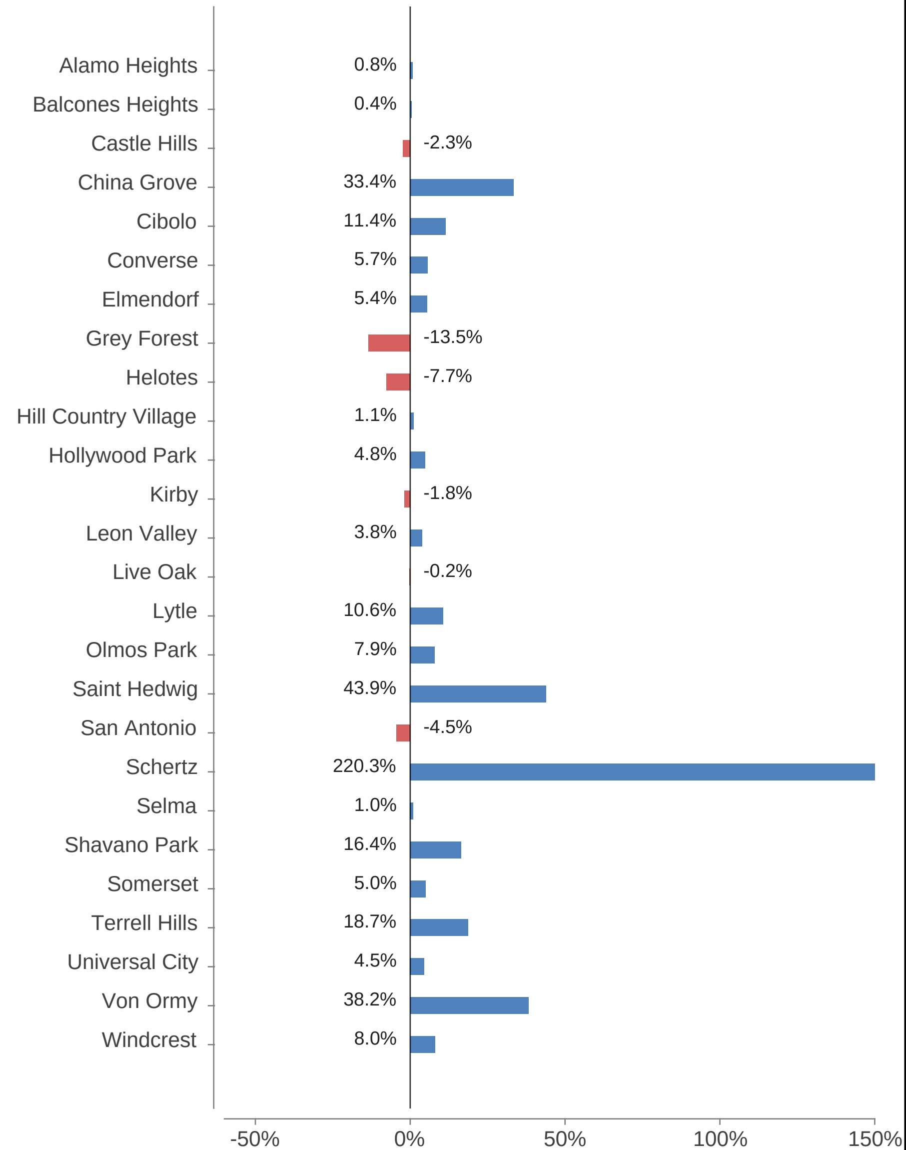
HdL Companies

SALES TAX TREND
BEXAR COUNTY (CITIES)
Jun-26

SALES TAX CURRENT PERIOD COLLECTIONS
Current Month
Yr/Yr Change



SALES TAX CURRENT PERIOD COLLECTIONS
Calendar Yr-to-Date
Yr/Yr Change



Data Source: Texas Comptroller of Public Accounts

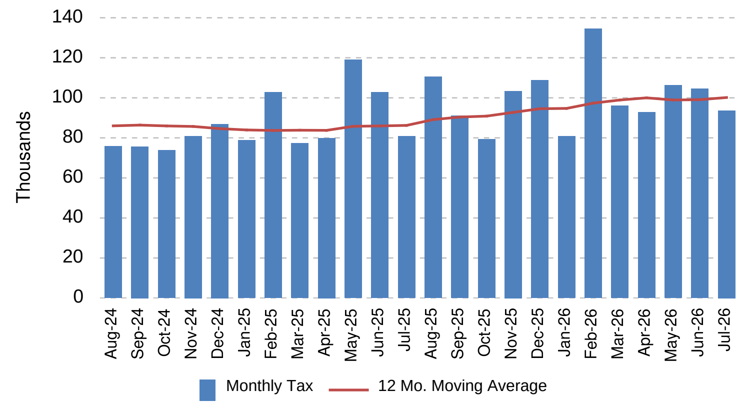
HdL Companies

SALES TAX SNAPSHOT
Olmos Park
Jul-26

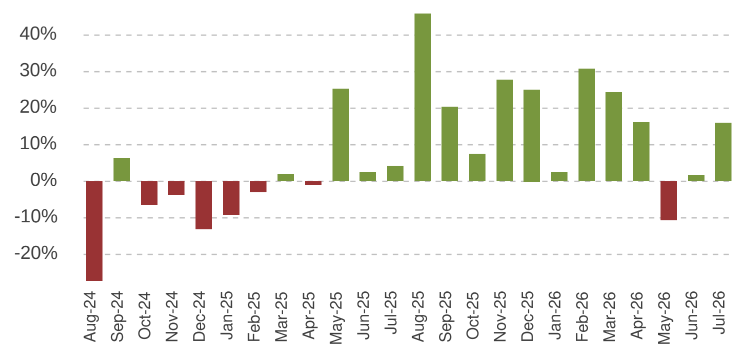
Sales Tax Net Payments

FY Mo.	FY2025	FY2026	YoY % Change
Oct	$ 73,850	$ 79,336	7.4%
Nov	$ 80,947	$ 103,431	27.8%
Dec	$ 86,927	$ 108,745	25.1%
Jan	$ 78,903	$ 80,809	2.4%
Feb	$ 102,831	$ 134,456	30.8%
Mar	$ 77,297	$ 96,074	24.3%
Apr	$ 79,966	$ 92,848	16.1%
May	$ 119,035	$ 106,346	-10.7%
Jun	$ 102,806	$ 104,614	1.8%
Jul	$ 80,803	$ 93,694	16.0%
Aug	$ 110,521		
Sep	$ 91,087		
FYTD	$ 883,365	$ 1,000,353	13.2%
FY Total	$ 1,084,973		

Sales Tax Net Payments Trend



Sales Tax Net Payments Change - YoY



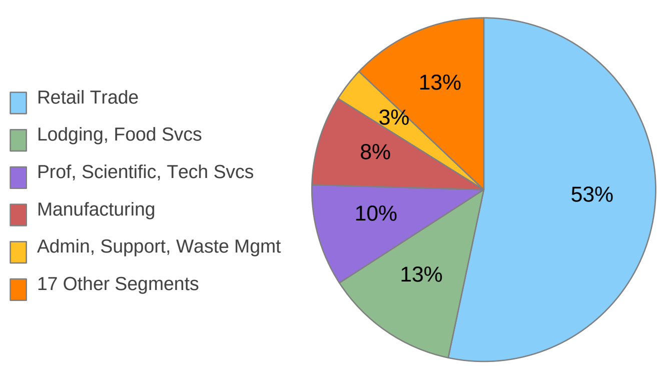
Top 10 Taxpayers

Rank	Company	FYTD Collections	% Total
1	JULIAN GOLD LTD.		
2	M INTERIORS INC.		
3	CANTWELL MATTRESS COMPANY		
4	PANCHITOS RESTAURANT GROUP LLC		
5	AMAZON.COM SERVICES LLC (MARKETPLACE)		
6	OLIVIA GRACE BRIDAL LLC		
7	BILLINDA J WILKINSON		
8	SABOR COCINABAR LLC		
9	AMAZON.COM SERVICES LLC		
10	JOYEUX HOME DECOR LLC		
Top 10	Companies	$ 508,148	49.8%
3155	Other Large Companies	$ 494,235	48.4%
	Small Companies/Other	$ 17,234	1.7%
	Single Local Tax Rate (SLT)	$ 1,209	0.1%
	Total	$ 1,020,825	100.0%

Industry Segment Collections Trend - YoY % Chg

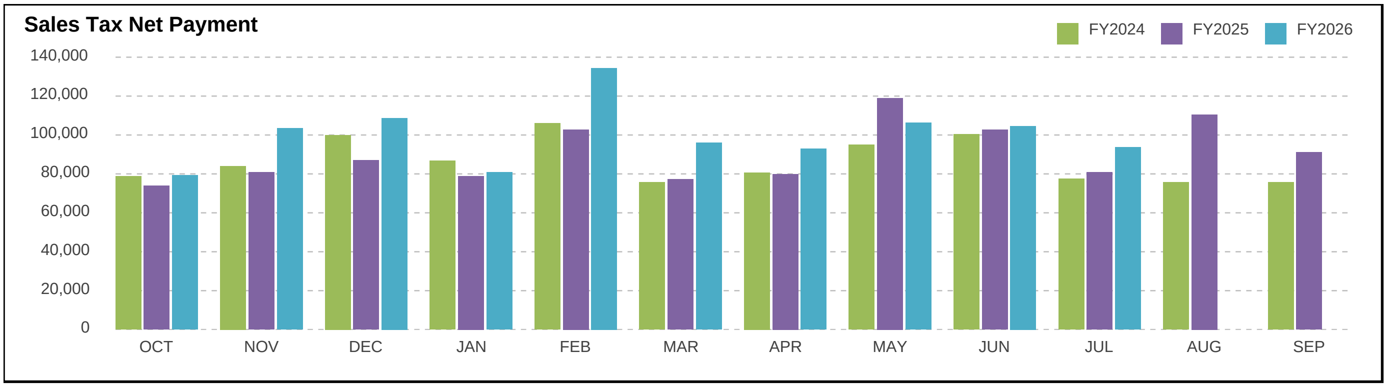
SEGMENT	Feb	Mar	Apr	May	Jun	Jul
Retail Trade	19.8%	18.0%	1.3%	-34.7%	-2.5%	16.4%
Lodging, Food Svcs	21.0%	-16.6%	-8.4%	-8.0%	1.3%	-19.0%
Prof, Scientific, Tech Svcs	100.8%	213.4%	81.8%	46.4%	71.0%	61.7%
Manufacturing	-11.5%	-9.6%	-11.6%	16.8%	-28.4%	15.8%
Admin, Support, Waste Mgmt	208.9%	203.9%	186.1%	76.0%	35.6%	33.1%
All Others	95.3%	61.0%	42.9%	63.4%	-0.2%	45.6%
Total Collections	33.4%	24.2%	15.9%	-11.3%	3.0%	16.3%

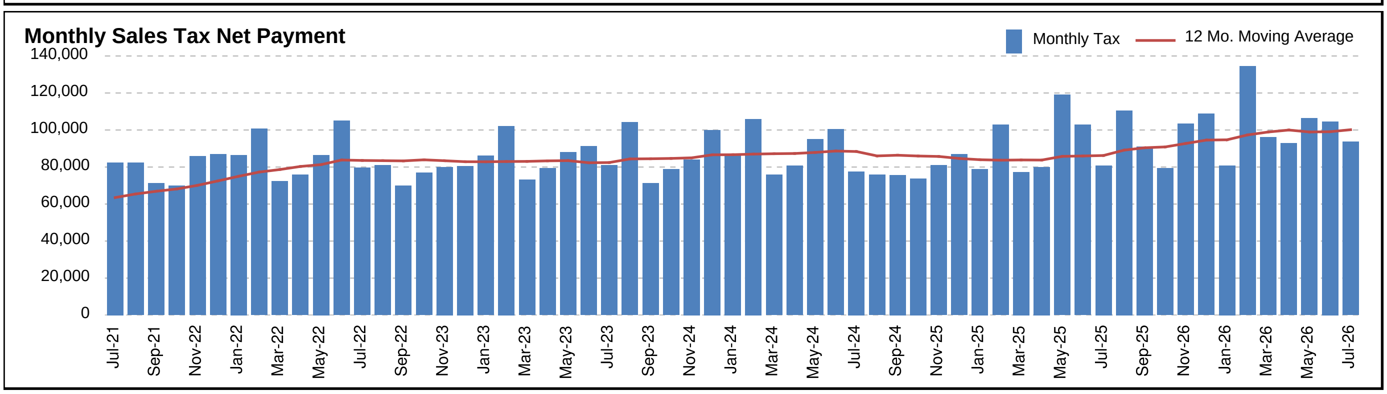
Sales Tax Collections by Industry Segment

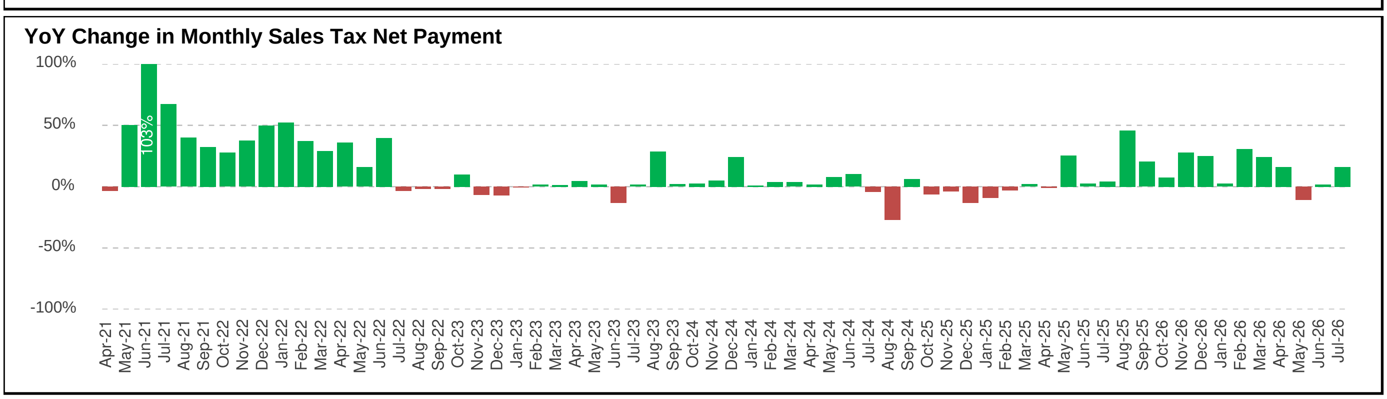


Olmos Park - Sales Tax Net Payment Trend

	FISCAL YEAR					Change: FY '26/'25			
						Month		Year-to-Date	
	2022	2023	2024	2025	2026	$	%	$	YTD %
Oct	$ 69,948	$ 76,871	$ 78,875	$ 73,850	$ 79,336	$ 5,485	7.4%	$ 5,485	7.4%
Nov	$ 85,803	$ 80,015	$ 84,044	$ 80,947	$ 103,431	$ 22,484	27.8%	$ 27,969	18.1%
Dec	$ 86,968	$ 80,595	$ 99,992	$ 86,927	$ 108,745	$ 21,818	25.1%	$ 49,787	20.6%
Jan	$ 86,476	$ 86,044	$ 86,767	$ 78,903	$ 80,809	$ 1,905	2.4%	$ 51,692	16.1%
Feb	$ 100,671	$ 102,190	$ 105,955	$ 102,831	$ 134,456	$ 31,625	30.8%	$ 83,318	19.7%
Mar	$ 72,258	$ 73,199	$ 75,813	$ 77,297	$ 96,074	$ 18,777	24.3%	$ 102,095	20.4%
Apr	$ 75,855	$ 79,347	$ 80,711	$ 79,966	$ 92,848	$ 12,882	16.1%	$ 114,977	19.8%
May	$ 86,445	$ 87,988	$ 94,980	$ 119,035	$ 106,346	$ (12,689)	-10.7%	$ 102,289	14.6%
Jun	$ 104,997	$ 91,190	$ 100,424	$ 102,806	$ 104,614	$ 1,808	1.8%	$ 104,097	13.0%
Jul	$ 79,646	$ 80,947	$ 77,586	$ 80,803	$ 93,694	$ 12,891	16.0%	$ 116,988	13.2%
Aug	$ 80,914	$ 104,213	$ 75,797	$ 110,521					
Sep	$ 69,861	$ 71,206	$ 75,683	$ 91,087					
YEAR	**$ 999,841**	**$ 1,013,804**	**$ 1,036,627**	**$ 1,084,974**	**$ 1,000,353**				
YoY Change		**1.4%**	**2.3%**	**4.7%**	**na**				







Data Source: Texas Comptroller of Public Accounts

Olmos Park
SALES TAX PAYMENT DETAIL

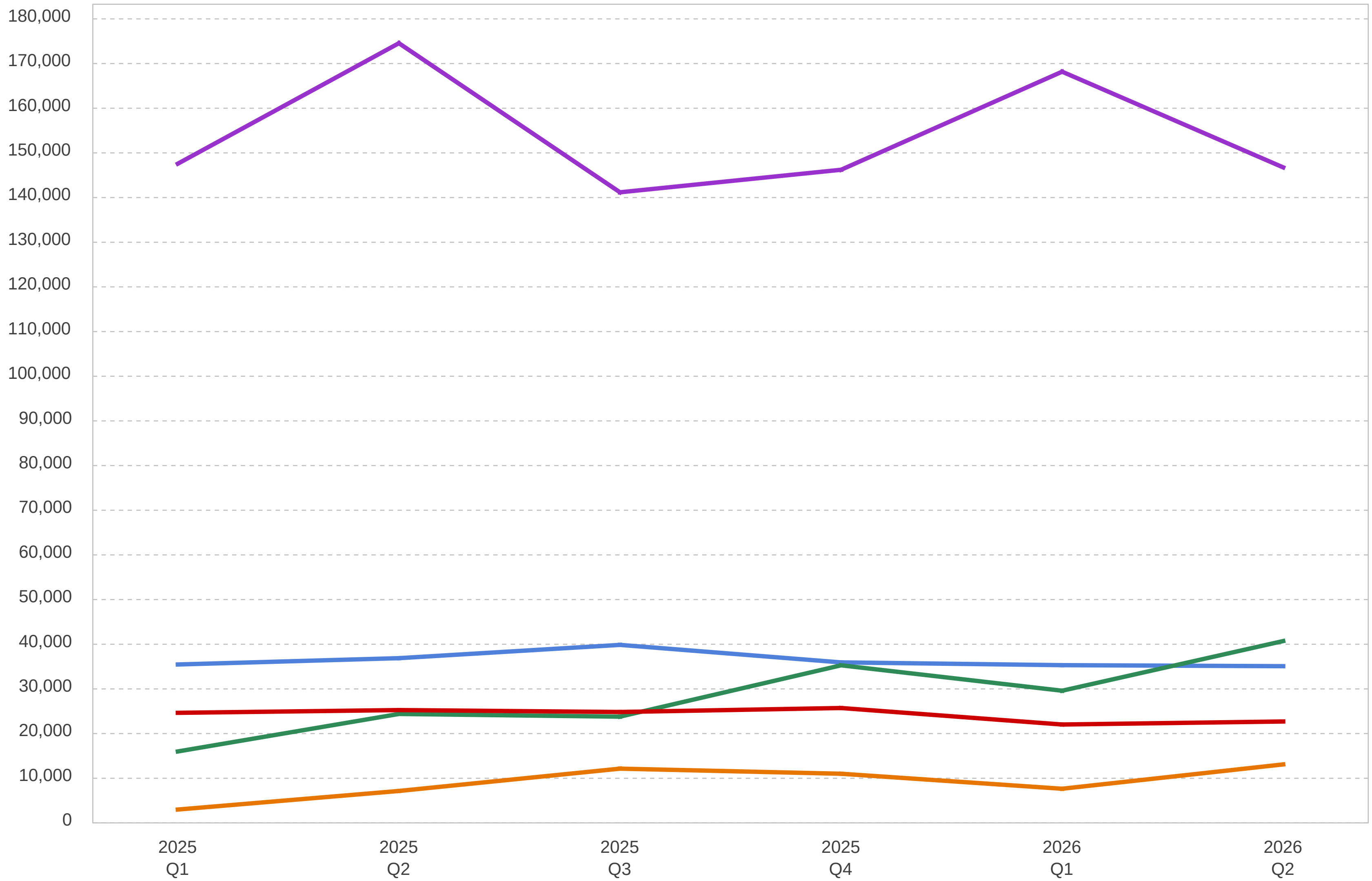
Jul-26 Fiscal Year: Oct-Sep

COLLECTIONS	Jul-25	Jul-26	Chg. $ Chg. %	Prior FYTD	Current FYTD	Chg. $ Chg. %
Current Period	**80,069**	**84,862**	**4,793** **6.0%**	**846,829**	**930,438**	**83,608** **9.9%**
Prior Period	591	6,974	6,383 1080.6%	39,288	48,465	9,176 23.4%
Future Period		85	85 0.0%	3,953	14,987	11,035 279.2%
Audit	462	2,215	1,753 379.9%	154	13,224	13,070 8485.1%
Unidentified	14	35	21 143.4%	276	301	25 9.1%
Single Local Tax Rate	866	1,209	343 39.7%	10,987	13,409	2,422 22.0%
TOTAL	**82,001**	**95,379**	**13,378** **16.3%**	**901,488**	**1,020,825**	**119,337** **13.2%**
Service Fee	(1,640)	(1,908)	(268) -16.3%	(18,030)	(20,417)	(2,387) -13.2%
Current Retained	(1,607)	(1,869)	(262) -16.3%	(17,669)	(20,008)	(2,339) -13.2%
Prior Retained	2,049	2,091	42 2.1%	17,576	19,952	2,377 13.5%
NET PAYMENT	**80,803**	**93,694**	**12,891** **16.0%**	**883,365**	**1,000,353**	**116,988** **13.2%**

Data Source:
Texas Comptroller of Public Accounts

HdL Companies

INDUSTRY SEGMENT SALES TAX TREND
Olmos Park



	2025 Q1	2025 Q2	2025 Q3	2025 Q4	2026 Q1	2026 Q2
Retail Trade	147,586	174,554	141,182	146,221	168,178	146,756
Lodging, Food Svcs	35,467	36,881	39,854	35,935	35,318	35,086
Prof, Scientific, Tech Svcs	15,997	24,391	23,787	35,282	29,593	40,713
Manufacturing	24,644	25,258	24,833	25,724	22,026	22,705
Admin, Support, Waste Mgmt	2,995	7,148	12,146	11,006	7,650	13,099

Data Source: Texas Comptroller of Public Accounts

HdL Companies

Olmos Park
INDUSTRY SEGMENT RANK & CHANGE
Jul-26

Fiscal Year: Oct-Sep

INDUSTRY SEGMENT*	% Total Current YTD Collections	Prior Calendar YTD Sales Tax Collections	Current Calendar YTD Sales Tax Collections	Change $	Change %
Retail Trade	51.5%	365,671	365,617	(54)	-0.0%
Lodging, Food Svcs	11.5%	85,959	81,431	(4,528)	-5.3%
Prof, Scientific, Tech Svcs	10.7%	43,822	75,858	32,036	73.1%
Manufacturing	7.6%	57,896	53,991	(3,905)	-6.7%
Admin, Support, Waste Mgmt	3.5%	13,021	24,579	11,558	88.8%
Top 5	**84.8%**	**566,369**	**601,476**	**35,107**	**6.2%**
Information excl. Telecom	3.4%	17,047	23,788	6,740	39.5%
Construction	3.4%	4,143	23,844	19,701	475.5%
Recreation, Arts, Entmt	2.5%	15,622	17,466	1,844	11.8%
Wholesale Trade	2.0%	14,220	14,365	145	1.0%
Telecom	1.5%	9,775	10,370	595	6.1%
Other Services	0.8%	6,476	5,844	(632)	-9.8%
Utilities	0.6%	4,357	4,406	49	1.1%
Unidentified	0.9%	215	6,309	6,094	2834.0%
Real Estate, Rental, Leasing	0.1%	737	677	(60)	-8.1%
Financial, Insurance	0.1%	425	384	(41)	-9.7%
Transportation, Warehousing	0.0%	154	158	3	2.2%
Mining, Oil/Gas Extr	0.0%				0.0%
Health Care, Social Assistance	0.0%	72	114	42	58.5%
Education Services	0.0%	45	81	36	81.1%
Company, Enterprise Mgmt	0.0%	10	77	67	679.4%
Ag, Forestry, Fishing, Hunting	0.0%	26	22	(4)	-15.9%
Public Admin	0.0%		1	1	0.0%
All Other	**15.2%**	**73,324**	**107,905**	**34,581**	**47.2%**
TOTAL COLLECTIONS	**100.0%**	**639,693**	**709,381**	**69,688**	**10.9%**

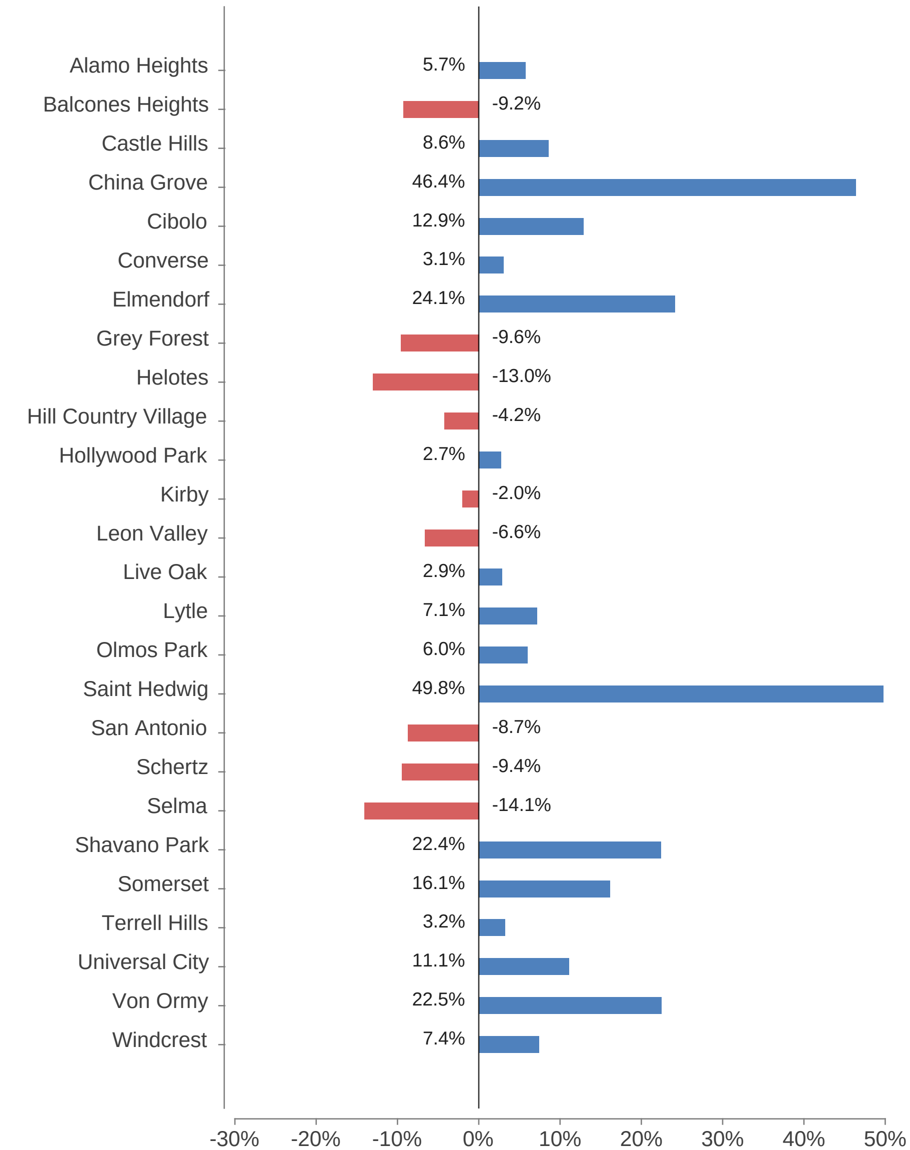
	% Change from same month Prior Year					
INDUSTRY SEGMENT	**Feb**	**Mar**	**Apr**	**May**	**Jun**	**Jul**
Retail Trade	19.8%	18.0%	1.3%	-34.7%	-2.5%	16.4%
Lodging, Food Svcs	21.0%	-16.6%	-8.4%	-8.0%	1.3%	-19.0%
Prof, Scientific, Tech Svcs	100.8%	213.4%	81.8%	46.4%	71.0%	61.7%
Manufacturing	-11.5%	-9.6%	-11.6%	16.8%	-28.4%	15.8%
Admin, Support, Waste Mgmt	208.9%	203.9%	186.1%	76.0%	35.6%	33.1%
All Others	95.3%	61.0%	42.9%	63.4%	-0.2%	45.6%
TOTAL COLLECTIONS	33.4%	24.2%	15.9%	-11.3%	3.0%	16.3%

* Ranked by Current + Prior YTD Collections

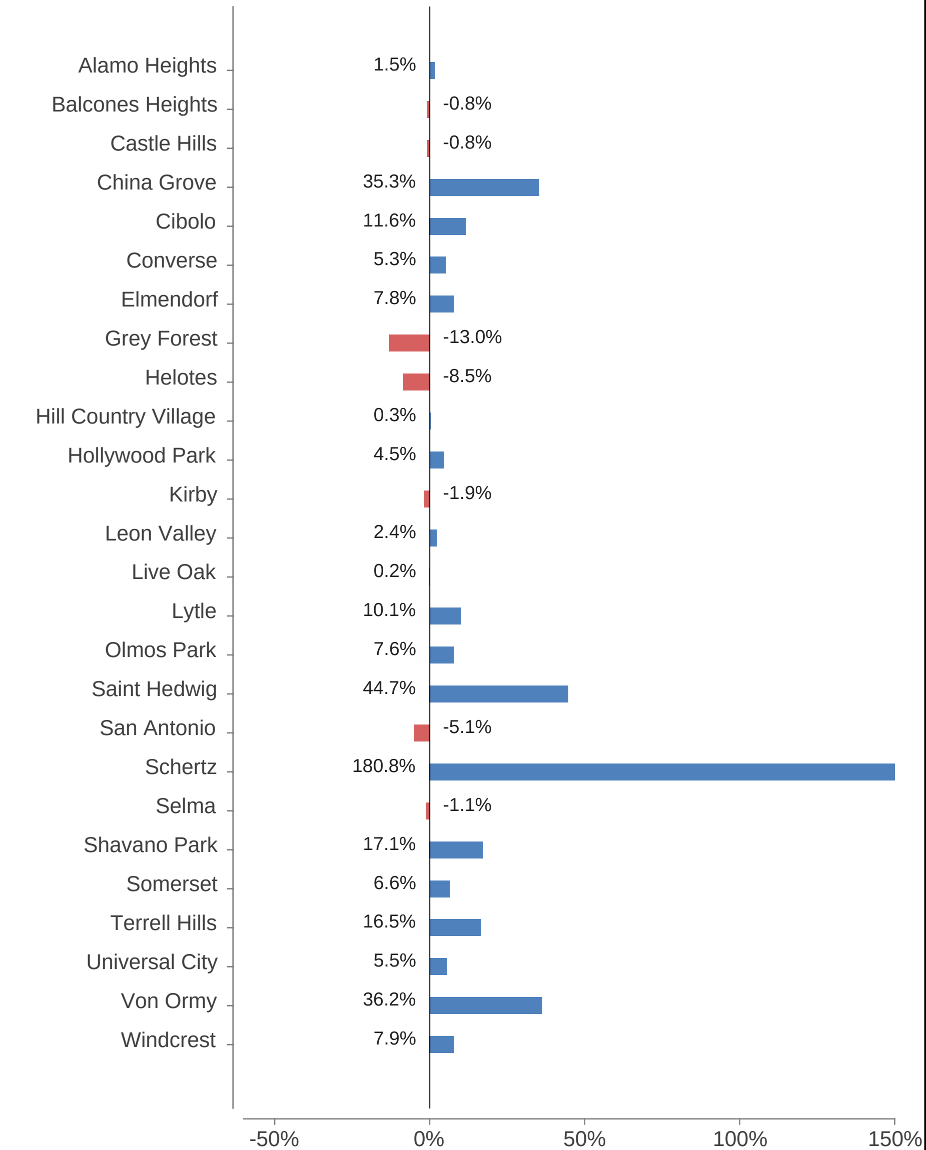
Data Source: Texas Comptroller of Public Accounts
Analysis: HdL Companies

SALES TAX TREND
BEXAR COUNTY (CITIES)
Jul-26

SALES TAX CURRENT PERIOD COLLECTIONS
Current Month
Yr/Yr Change



SALES TAX CURRENT PERIOD COLLECTIONS
Calendar Yr-to-Date
Yr/Yr Change



Data Source: Texas Comptroller of Public Accounts